



PRESS RELEASE

Boston, MA and Stockholm, Sweden
22nd January 2008

Operax and Velankani partner to market and deploy dynamic Resource and Admission Control solutions

Partnership to offer quality assurance for Video on Demand, IPTV and Internet TV

Operax, the leading vendor of dynamic Resource and Admission Control solutions for IP Service Quality, announced today that it has signed a North American partnership agreement with Velankani Communications Technologies – a leading provider of systems integration, system engineering, and turnkey product realization services to telecommunications operators. With this agreement Velankani will now include, integrate and support Operax' award winning Resource Controller products in its portfolio of telecommunications technologies for carriers. This will help carriers rapidly deploy, protect and guarantee quality and revenues for advanced and innovative services such as IPTV, Video on Demand and Internet TV.

This announcement, highlights the strength of Operax's proposition in North America. Carriers are looking to secure a return on their investments in next-generation all-IP networks and the ability to provide cost-effective QoS is essential to this as it provides a platform on which carriers can differentiate new revenue-generating services. Operax standards-based Resource and Admission Control products enable end-to-end, per session QoS guarantees for IPTV services in IP networks.

Patrick Kelly, General Manager Americas for Operax, stated: "Velankani has a long history of successful commercial deployments in the North American telecoms vertical and understands the need for real-time service quality and overall QoS Control in next-generation networks. Together we have the expertise to fulfill that need and provide carriers with the solutions they need to make their services a success."

Velankani Chief Executive Officer, Raj Singh commented, "We are excited about the relationship with Operax. Network Convergence, Mobility, and interactive Multimedia communications requires reliable network resource management - this is a real issue for North American Operators. 'Best effort' traffic is no longer acceptable to the consumer; guaranteed 24x7 service quality is a must. Operax has been a leader in this space for sometime and we want to address this growing market opportunity."

Media contacts

Operax:
Alasdair Townsend
Hotwire PR
+44 20 7608 4657
operax@hotwirepr.com

Velankani:
Sanjai Murali
Velankani
+1 (732) 981-0611, x123
smurali@velankani.com

About Operax

Operax is an independent software vendor offering innovative solutions for dynamic Resource and Admission Control in IP-based telecommunications. Operax products provide efficiently guaranteed Quality of Service for operators of multi-vendor, multi-service commercial, civil and military networks. To maximize Returns on Investment in broadband fixed and wireless pre-IMS and IMS networks, providing guaranteed Quality of Service, while minimizing capital and operational costs, is a key capability. It is essential for the successful commercial deployment and operation of new services, such as IPTV, VoIP and Fixed Mobile Convergence. Operax continues to make extensive contributions in standardization



forums. With 22 patents granted or pending, Operax product technologies assure revenue bearing services, ensure emergency calls, and support essential users and services for vital communications networks. Founded in 2000, Operax is a privately held company with headquarters in Stockholm and offices in Boston MA, London, Rome, and Luleå - Sweden. The company is owned by Nordic Venture Partners, Innovacom, Nomura and Emano, along with its founders. For more information, visit www.operax.com

About Velankani

Velankani Communications Technologies is an engineering and consulting services company focused on providing full product lifecycle development and support of enterprise and carrier grade products for the telecommunications industry. Velankani has over 20 years experience providing engineering services to the U.S. telecommunications industry. With its corporate headquarters in Piscataway, NJ, and a software development facility in Bangalore, Velankani has the facilities and human resources to complete a full range of systems integration, software and hardware development projects for its growing clientele. For more information, visit www.velankani.com